



REQUEST FOR CONSULTANCY SERVICES

Organization	The Medical Concierge Group Limited
Consultancy summary	Pre-Launch Market Research For Technology-Enabled Business-To-Business (Wholesale) Service For Pharmacies, Clinics, Hospitals And Laboratories In Uganda.
Location of Consultancy	Countrywide (Uganda)
Estimated Duration	4 weeks
Submission Deadline	26th April 2022
Consultant Type	Individual Consultants or Organizations

Background

The Medical Concierge Group Limited is a healthcare service provider licensed to offer doctor consultations, laboratory, pharmacy and clinic services while leveraging technology. Through its brand service; Rocket Health, these services are offered to both retail and wholesale clients.

Rocket Health is looking to expand and scale its wholesale business across a range of pharmaceutical products, cosmetic products, clinic and laboratory consumables and other healthcare related items. Orders made to the Rocket Health wholesale pharmacy will be made conveniently via a customer friendly online platform and all orders delivered to the customers' premises countrywide.

The Rocket Health team is seeking the services of a consultant (individual or organization) to carry out an extensive pre-launch market survey that will provide deeper insight into the operationalisation of the wholesale business countrywide.





Objectives

- 1. To scope out and document the existing processes and related pain-points (challenges) in the procurement and logistics for pharmacies, clinics, laboratories, cosmetics shops and hospitals during their wholesale purchases.
- 2. To establish the current wholesale pricing ranges for the various commonly procured pharmaceutical and laboratory products in Uganda.
- 3. To establish the interest and potential uptake/utilization of a technology-enabled and last mile delivery service for wholesale and potential readiness for third-party retail partnerships.
- 4. To scope out and document the retail prices of the most commonly traded pharmaceutical, clinic and laboratory products/services in the major regions of Uganda.

RFP Submission Guide

 Technical proposal which should include but not limited to: Your understanding of the call. Your proposed approach and activities to meet the set objectives. Clear articulation of the outputs from the proposed activities. Timelines for execution Team composition 	PDF of not more than 5 pages.	
A summary of past performance with a focus on related assignments.	PDF of not more than 2 pages.	
3. Financial proposal	Excel	
- Your proposed budget for executing the task at hand showing a clear breakdown of budget components.		
4. KYC documents in line with applicant type which may Proposal Annex.		





include:

- Company registration certificate.
- Trading or practicing license.
- Personal identification documents
- CVs of individuals / consultants
- Any other document you deem necessary for profile verification and or validation.

The planned procurement schedule (subject to changes) is as follows;

	Activity	Date
1	Publication of bid notice	19th April 2022
2	Bid closing	26th April, 2022
3	Evaluation process	27th April,2022 - 29th April, 2022
4	Communication of the award.	2nd May 2022

How to Apply:

Send your application (RFP Response) to <u>procurement@tmcg.co.ug</u> by 5pm (EAT) on 26th April 2022.